

AUTO LOAN TERM AND RATES

Lender Comparison

Use this form to compare auto rates and product terms among lenders. Ask the lender to provide the following information. If a particular lender you would like to work with doesn't offer a better deal, use this form to negotiate best offer.

<u>Interest Rate Features for NEW Auto:</u>	LENDER 1	LENDER 2	LENDER 3	LENDER 4
Repayment Term 1 (36 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 2 (48 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 3 (60 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 4 (72 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 4 (120 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 4 (other term months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<u>Initial Fees:</u>				
Application Fee	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Closing Fee	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Pre-Payment Penalty	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<u>Discount Terms:</u>				
Discount for Automated Payments	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Discount for % Down Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Any Other Discounts	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

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Lender Comparison

Use this form to compare auto rates and product terms among lenders. Ask the lender to provide the following information. If a particular lender you would like to work with doesn't offer a better deal, use this form to negotiate best offer.

Interest Rate Features for USED Auto:	LENDER 1	LENDER 2	LENDER 3	LENDER 4
Repayment Term 1 (36 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 2 (48 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 3 (60 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 4 (72 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 4 (120 months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Repayment Term 4 (other term months)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Annual Percentage Rate	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Monthly Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Initial Fees:				
Application Fee	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Closing Fee	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Pre-Payment Penalty	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Discount Terms:				
Discount for Automated Payments	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Discount for % Down Payment	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Any Other Discounts	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>