

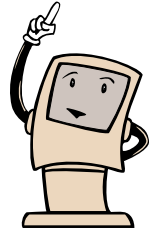
Home Selling Road Map

6-Step Guide to Selling Your Home

To Start, Link to:

www.SayHomeSell.com

(go to side nav: home selling steps)



Start



Step 1. Analyze Selling Reason

analyze your reason for selling your home. View tax issues and alternatives to selling

[link to site: click on "STEP 1"](#)

Step 2. Select Your Selling Method

Which method to sell your home: agent vs. FSBO? View pros and cons of each. Understand markets that favor one method over another.

[link to site: click on "STEP 2"](#)



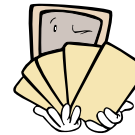
Home Lising Services:

[link to site: click on "Home Listings"](#)



Home Selling Services:

[link to site: click on "SERVICES"](#)



Step 3. Prepare for the Sale

Tips on getting your home ready for the sale and making good first impressions.

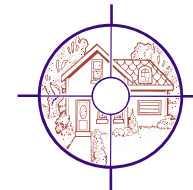
[link to site: click on "STEP 3"](#)



Step 4. Showing the Home

Tips on getting prepared to show your home to prospective buyers.

[link to site: click on "STEP 4"](#)



Step 5. Negotiate the Contract

View our guide on sales negotiation, real estate contracts, legal forms, and legal disclosures

[link to site: click on "STEP 5"](#)



Step 6. Go to Closing and Settlement

Review closing costs, settlement steps, closing guides and HUD-1 Settlement Statement

[link to site: click on "STEP 6"](#)

