

# Home Building Financing Checklist

for link and support information, go to: [www.SayBuild.com](http://www.SayBuild.com)

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## About Home Construction Financing

There are two parts to home construction financing. Learn about construction lines and residential mortgages:

[www.SayBuild.com/finance.html](http://www.SayBuild.com/finance.html)



## Review Home Mortgage Products

Should you get a fixed home mortgage loan or an ARM? See our product examples for best loan:

[www.PickMyMortgage.com](http://www.PickMyMortgage.com)



## Check Your Credit

Credit scores at 700 and up are in position to get best rate. Learn what you need to clean up your report:

[www.SayBuild.com/check-credit.html](http://www.SayBuild.com/check-credit.html)



## Pay Off Your Mortgage FAST!

You can payoff your mortgage FAST without changing your finances or spending. See illustration:

[www.SayLending.com/mortgage-payoff](http://www.SayLending.com/mortgage-payoff)



## Check Your Debt Ratios

Your debt ratio should be around 36% or less for best financing rate.

Run your own calculations and see what else you need to qualify for a home construction loan:

[www.SayBuild.com/qualify-financing.html](http://www.SayBuild.com/qualify-financing.html)



## Shop Multiple Lenders

Part of rate negotiation includes shopping your loan needs with multiple lenders.

Start with our lending network that includes several national lenders ready to compete for your loan. Use the loan shopping sheet attached with this file to track lender terms so that you can negotiate best deal:

### Apply Here:

[www.PickMyMortgage.com/apply](http://www.PickMyMortgage.com/apply)



# Mortgage Shopping Worksheet—continued

Lender 1

Lender 2

Name of Lender: .....

mortgage 1

mortgage 2

mortgage 1

mortgage 2

## Other Questions and Considerations about the Loan

Are any of the fees or costs waivable? .....

### Prepayment penalties

Is there a prepayment penalty? .....

If so, how much is it? .....

How long does the penalty period last? (for example, 3 years? 5 years?) .....

Are extra principal payments allowed? .....

### Lock-ins

Is the lock-in agreement in writing? .....

Is there a fee to lock-in? .....

When does the lock-in occur—at application, approval, or another time? .....

How long will the lock-in last? .....

If the rate drops before closing, can you lock-in at a lower rate? .....

### If the loan is an adjustable rate mortgage:

What is the initial rate? .....

What is the maximum the rate could be next year? .....

What are the rate and payment caps each year and over the life of the loan? .....

What is the frequency of rate change and of any changes to the monthly payment? .....

What is the index that the lender will use? .....

What margin will the lender add to the index? .....

### Credit life insurance

Does the monthly amount quoted to you include a charge for credit life insurance? .....

If so, does the lender require credit life insurance as a condition of the loan? .....

How much does the credit life insurance cost? .....

How much lower would your monthly payment be without the credit life insurance? .....

If the lender does not require credit life insurance, and you still want to buy it, what rates can you get from other insurance providers? .....